INNOVATIVE GROUP

EFFICIENCY THROUGH INNOVATION

WE MAXMIZE YOUR COMPANY PROFITS THROUGH

COST REDUCTION
EFFICIENCY IMPROVEMENT
QUALITY IMPROVEMENT
EFFECTIVE SYSTEMS
SPEND ANALYSIS

SUPPLY CHAIN CONNECT

CIPS Chartered Institute of Procurement & Supply



CONSTRUCTION TAGLINE

INNOVATIVE PROCUREMENT SOLUTION

COMPANY PROFILE

- REDUCE YOUR BUSINESS COSTS
- IMPROVE EFFICIENCY
- MAXIMISE YOUR PROFITS

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ABOUT US

Innovative procurement solutions is a procurement consulting company. We offer procurement and supply chain services in the following industries, Construction, Civil engineering works, Landscaping, Mining, Agriculture, Retail, Sanitation etc. Our main objective is to save money for our clients from day one. What sets us apart in the industry is our expertise and over 20 years experience. We are a team of well talented and innovative procurement professionals who promote value for money, transparency, accountability, ethical sourcing. We strategies, implement, enforce and evaluate procurement processes and policies which enables organizations to achieve growth, meeting targets, objectives and goals, maximising their profits.

OUR SERVICES

1. Developing procurement strategies, policies and systems
2. Implementing and enforcing procurement strategies, policies and systems
3. Cost cutting through strategic sourcing and effective negotiation skills
4. Improve efficiency by promoting quality and minimise lead times
5. Developing procurement plan as per your project and objectives
6. Developing supplier database suitable for your business
7. Developing spend reporting format suitable for your business
8. Monthly spend reports analysis
9. Monitoring and re-evaluating procurement strategies
10. Developing funding models through credit facilities
11. Promote ethical sourcing and transparency
12. Developing fleet policies and systems
13. Fleet and fuel management

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OUR VISION

Our vision is to be the best procurement service provider within the southern Africa region. Through exceptional expertise, experience and talent, we will thrive within the African market and beyond.

OUR MISSION

Our mission is to unlock value for money derived from latest procurement technologies, expertise, talent and innovation. Our priority is to offer high-quality services based on our client's business demand and strategy. We are flexible to adopt and match the demands of our client's business nature and size so as to maximise profits and performance without compromising quality. We promote procurement ethics and sustainability whilst minimizing environmental impact.

OUR VALUES

Our values is commitment to efficiency and effectiveness in everything we do, saving money to our clients from day one.

WHY CHOOSING US

Engaging IPS maximise profits through promoting capabilities and regulatory expertise for our clients' business growth, our approach provides procurement value through:

- Cutting costs through market analysis and expertise
- High performance through policies, processes and practises
- Innovation through latest and best procurement technologies
- Commitment to Environmental, Sustainable standards
- Promote transparency, accountability and ethical procurement practices
- Business spend analysis
- Proactive measures and risk minimisation

OUR COMMITMENT

We commit to save our clients' money immediately from day one. We work with you and transform to save where you spend. We utilize our market knowledge and insights supported by innovative technology to empower procurement efficiencies. Our flexible delivery model offers a smart end-to-end procurement process utilizing our global platform allowing you to focus on value added activities.

OUR EXPERTISE

We are exceptional problem-solvers, creators, business experts – with incredible experience from various range of industries. This has enables us to make our mark in the market. Because we are diverse, we understand that every organisation works differently. This understanding encourages brilliance.



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SYSTEM OF APPROACH

Our approach is to identify the right-fit solution for our clients. What differentiates us, is we provide a tailored approach for every client. We'll identify your priorities, create opportunities and leverage latest technology to realize savings whilst optimizing your procurement supply chain to save where you spend.

OUR SOLUTIONS

We are able to provide an extensive range of procurement services and solutions for your business regardless of nature and industry. That means you will have enough time to concentrate on what really matters – growing your business.

Our services are organized around 3 pillars – Implementation, Enforcement and monitoring

PROCUREMENT ADVISORY SERVICES

We offer clients high-quality, innovative procurement services and solutions. This includes Consulting, Procurement as a Service and Supporting Services. Our in-depth procurement knowledge, expertise and Smart technology creates cost savings by improving productivity and process efficiencies to create a more responsible and resilient organization.

ENGAGEMENT PROCESS

Understanding our clients' challenges, needs and objectives.

1. Understanding how things were being done, identifying risks and loopholes.
2. Information gathering in relation to challenges and solutions
3. Policies, SOPs and processes development tailor made for the organisation
4. Aligning organisational behaviour to Policies and Processes
5. Implementation of policies and processes
6. Enforcement of Policies and Processes
7. Monthly reports analysis (monitoring)
8. Adjustments and improvements to close identified potential risks
9. Enforcement , Monitoring and reviewing

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SUPPORTING SERVICES

- Supplier Performance Management
- Requisitions and specifications analysis
- Supplier database optimisation
- Supplier management and evaluation
- Negotiations
- PR/PO Processing
- Supplier/ Subcontractors contract development
- Purchase to pay Cycle

SERVICE QUALITY

Client spend visibility, accountability and transparent reporting. At IPS we analyse client's spend cube, developing and supporting custom category strategies and demand management to unlock savings and create value for money to our clients.

TRANSPORT AND LOGISTICS

- Fleet management
- Fuel management
- Spend analysis
- Warehousing and stock control

GLOBALISATION AND LOCAL SOURCING

IPS is committed to strong business ethics and working together with its clients, suppliers and other stakeholders. Our supply chain promotes supplier diversity and reflects society to ensure fair and equal opportunities. This delivers global procurement services in an environmentally and socially responsible way.

Above all IPS guarantees private and confidentiality for you company information. And under no circumstances will your information be shared to anyone without your consent

OUR ACCREDITATIONATION

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